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## Irresistible Offer Sell Product Service

**01 technical takeovers, and managing - acca global** -  $\propto$  saving costs through better coordination  $\propto$  increased differentiation of the product or service because components and delivery can be closely controlled  $\propto$  confidentiality of manufacturing processes (fewer outside orders)  $\propto$  simple increased profit - we know our suppliers make a profit selling to us so if we take them over we should get **going global: how to succeed in international markets** - 4 going global: how to succeed in international markets but what does "going global" really entail? if you make the decision to enter foreign markets, you should be aware that it will probably involve changes

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